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## Accessory Buyer Resume

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### Job Objective

To enhance my skills and further my career by filling the position of an Accessory Buyer in well-established organization.

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### Highlights of Qualifications:

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- Hands-on experience in managing department store and planning product cycle
  - Immense knowledge of retail environment activities
  - Excellent knowledge of apparel, footwear and accessories retail
  - Ability to design business rational and new features for buyers
  - Ability to work in a fast pace environment
  - Familiarity with industry, global trends, continually monitor competitor and industry developments
  - Strong decision-making and managerial skills
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### Professional Experience:

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Accessory Buyer  
Sears Holdings Corp., Brinkley, AR  
August 2012 – Present

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### Responsibilities:

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- Analysed sales trends and maintained knowledge of accessory market.
- Coordinated with inventory management team and negotiated for new programs.
- Collaborated with suppliers and agents and assisted to resolve issues.
- Analysed floor layout and recommended changes if required.
- Prepared and sent final assortment plans to inventory management team.
- Ensured compliance to objectives within completed work within required timeframe.

Accessory Buyer  
Williams-Sonoma, Inc., Brinkley, AR  
May 2009 – July 2012

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### Responsibilities:

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- Developed strategies to maximize web sales processes.
  - Coordinated with merchandise manager and identified products that need to be advertised.
  - Implemented accessories plan as per marketing strategy.
  - Provided virtual and on-site training to store manager and sales staff.
  - Analysed product life cycle and forecasted inventory requirements.
  - Managed communication between buying and logistics team.
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### Education:

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Bachelor's Degree in Fashion Marketing  
Oregon Health & Science University, Portland, OR

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