

ACCOUNT ANALYST RESUME

Job Objective:

Account Analyst position in an established company.

Highlights of Qualifications:

- Ability to generate and develop financial forecast in an accurate way
- Excellent communication and writing skills
- Proficient in Microsoft Office Suite (Excel, Microsoft Power Point, Microsoft access)
- In-depth knowledge of working with databases and performing SQL Queries
- Ability to adapt quickly in different marketing environment

Professional Experience:

Senior Account Analyst, August 2005 – Present

Travelocity, New York, NY

Developed and deepened strategic relationships with assigned accounts.

Conducted regular account reviews both with customers and internally on a scheduled and as needed basis.

Responsible for optimizing revenue and profit from assigned accounts through deep data analysis.

Worked with AVL engineering and implemented necessary system enhancements to achieve better managed and optimized assigned accounts.

Responsible for analyzing, monitoring and reporting regularly both internally and externally on key metrics by account.

Stayed abreast of insurance industry trends and changed as they affect assigned accounts.

Account Analyst, May 2000 – July 2005

Medco Health Solutions, Inc., New York, NY

Accountable for validating, analyzing and interpreting information from highly technical areas.

Proposed alternatives in support of growth and retention.

Assisted Sales staff, Delivery and Care Coordination, Medical Informatics, Medical Directors, Underwriters and Information Management.

Improved analytics and provided decision to the external customers.

Responsible for Compiling account specific observations into a format useful for market segment planning teams and capability planning teams.

Education:

Bachelor's Degree in Accounting, University of California, Berkeley, CA

[Build your Resume Now](#)