
Adhesive Sales Resume

Job Objective

To obtain Adhesive Sales Representative that allows me to utilize my skills and to expand my extensive knowledge of selling different products in the challenging environment.

Highlights of Qualifications:

- Huge experience in selling thermosetting structural adhesives
 - Proficient with Internet, Email and Microsoft programs
 - Strong ability to be flexible in adapting new guidelines and active organizational priorities
 - Exceptional ability to maintain effective work associations with clients
 - Excellent verbal and written communication skills
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Professional Experience:

Adhesive Sales Representative
Bostik Inc., Monroeville, AL
August 2005 – Present

- Adhered to instructions and carried out duties as assigned by supervisor.
- Collaborated with other staff in accomplishing company goals.
- Motivated and trained Industrial Distribution to sell new adhesive material.
- Worked to improve territory management and advertising sales.

Adhesive Sales Representative
Bemis Company Inc., Monroeville, AL
May 2000 – July 2005

- Recognized and established key customer relationships.
 - Provided market news and competitive activity.
 - Designated reporting tools on time.
 - Adhered to instructions and carried out other duties assigned by supervisor.
 - Worked with other employees to achieve Huntsman company goals.
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Education:

Bachelor's Degree in Business,
Mount Vernon Nazarene University, Ohio, OH

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