

---

## Advertising Sales Representative Resume

---

### Job Objective

Experienced Advertising Sales Representative looking for position with reputable organization.

---

### Highlights of Qualifications:

---

- Outstanding experience in selling print and online advertising space
  - Amazing track record in developing and selling to new accounts
  - Superior English grammar skills and sound ability to multi task
  - understanding of interactive and print advertising
  - Ability to interpret and evaluate general business publications, procedures and regulations
  - Ability to identify new sales opportunities and grow existing business
  - Ability to build strong, long-lasting client relationships
- 

### Professional Experience:

---

Advertising Sales Representative  
Liturgical Publications Inc., Kwigillingok AK  
November 2006 – Present

- Coordinated with sales team to meet goals and extended aid in the evolvement of sales strategies and campaigns
- Administered client accounts, contracts and communication.
- Coordinated in national industry events.
- Evaluated decision-makers for prospects and their expenditure levels.
- Cultivated relationships and nurtured proposals.

Advertising Sales Representative  
Capital Newspapers, Kwigillingok AK  
February 2001 – October 2006

- Delegated to evaluate each client's status before selling add-on advertising space.
  - Efficiently executed sales calls to fresh and existing prospects.
  - Coordinated in industry trade shows.
  - Administered sales statistics submission to sales manager.
- 

### Education:

---

Bachelor's Degree in Advertising  
Northwestern College, Chicago, IL

[Build your Resume Now](#)