
Aesthetic Sales Resume

Job Objective

To work as an Aesthetic Sales Representative for a highly appreciated brand and achieve challenging sales goals by applying my best marketing practices.

Highlights of Qualifications:

- Huge experience in Derma and Aesthetic sales
 - Exceptional ability to understand information on technical and scientific products
 - Strong ability to work independently
 - Profound ability to provide exceptional customer service to external and internal customers
 - Excellent ability to communicate properly in all situations
 - Proficient with MS Office, MS Outlook and Sales Force Automation software
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Professional Experience:

Aesthetic Sales Representative
Liz Claiborne, Inc., Eagle River, AK
August 2005 – Present

- Produced sales to overcome quarterly thresholds on all Aesthetic products.
- Interacted with Physician's to negotiate for sales orders.
- Trained physician and staff on all Aesthetic products as applicable.
- Presented special customer service to external and internal customers.

Aesthetic Sales Representative
Allergan, Inc., Eagle River, AK
May 2000 – July 2005

- Communicated with physicians and assisted them about prescription products.
 - Established and implemented company's current plan of action.
 - Collaborated with prescriber and presented solutions to specific needs.
 - Established plan to endorse prescription products.
 - Assured that all products were well-maintained and in functioning order.
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Education:

Bachelor's Degree in Marketing,
Salem International University, West Virginia, WV

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