
AGRICULTURAL SALES RESUME

Objective:

Professional telemarketer looking for the Agriculture Sales Representative position in the growth oriented company that permits me to contribute my experience and skills for growth and unlimited income potential.

Summary of Skills:

- Vast experience in agricultural sales
- Familiarity with Agriculture equipment and supplies
- In-depth knowledge of fertilizer and crop protection products
- Proficient with MS Office – Word, Excel and PowerPoint
- Strong ability to understand, explain, and implement sales and financing programs
- Exceptional ability to perform work accurately and thoroughly
- Excellent organizational and communication skills

Work Experience:

Agricultural Sales Representative
Harsco Corporation, Irvine, KY
August 2005 to till date

- Developed communication with customers to sell agricultural products.
- Executed orders for product and compiled customer complaints.
- Analyzed shipping schedules and orders to assure accuracy.
- Informed Agricultural Sales Manager timely on requirements.
- Analyzed client purchase orders received for costs and consistency.

Agricultural Sales Representative
Altorfer Inc., Irvine, KY
May 2000 to July 2005

- Suggested products to customers' needs and interests.
- Determined and quote prices and delivery dates.
- Recognized prospective customers by utilizing business directories, followed leads from current clients, took direction of immediate supervisor and vice president of sales.
- Analyzed market conditions and competitors' products prices and sales.

Education:

Bachelor's Degree in Business Management
Arkansas State University, Arkansas, AR

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