
Alliance Manager Resume

Job Objective

Searching for Alliance Manager position where my skills and special training can be used for the good of the company.

Highlights of Qualifications:

- Experience in managing business benefit program for customers
 - Operational knowledge of storage software and applications
 - Thorough knowledge of operating platforms and Microsoft Office
 - Immense ability to work in a team as well as independently
 - Exceptional ability to multitask and prioritize work
 - Outstanding communication skills
 - Skilled to prepare presentations for clients
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Professional Experience:

Alliance Manager
Hitachi Data Systems, San Francisco, CA
October 2008 – Present

- Managed all alliance partners and maintained communication among partners.
 - Developed initiatives to maximize sales and provide efficient training for same.
 - Monitored all sales orders and provided status update reports.
 - Coordinated with partners and developed new products.
 - Prepared systems and procedures in managing work.
 - Prepared weekly reports for alliance partners and forecasted requirement.
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Education:

Bachelor's Degree in Sales Engineering
Moorpark College, Moorpark, CA

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