
Animal Health Sales Resume

Job Objective

Looking for an opportunity to work with a leading industry as Animal Health Sales Representative to utilize experience and skills in the betterment of industry.

Highlights of Qualifications:

- Huge experience in sales and marketing within animal health industry
 - Ability to sell software and computer-related products
 - Ability to sell animal healthcare products and services
 - Profound knowledge of biological products
 - Strong ability to engage in dialogue with medical professionals
 - Exceptional face to face and selling skills
 - Excellent communication and presentation skills
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Professional Experience:

Animal Health Sales Representative
Micro Beef Technologies., Dodge City, KS
August 2005 – Present

- Organized sales calls, chose products and programs that met customer needs.
- Administered accounts within territories.
- Assured clear, concise and timely communication.
- Administered accurate records and account profiles.
- Recognized problems and established solutions.

Animal Health Sales Representative
Midmark Diagnostics Group., Dodge City, KS
May 2000 – July 2005

- Collaborated with the sales forces of industry partners to sell portals.
 - Was accountable for portal sales and sales support and trade show attendance.
 - Received and obtained leads from trade shows, seminars, mailings and industry partners.
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Education:

Bachelor's Degree in Veterinary Technology,
Appalachian State University, North Carolina, NC

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