
AT And T Sales Representative Resume

Job Objective

To work for AT&T Inc. as Sales Representative.

Highlights of Qualifications:

- Hands on experience in customer support, internal sales, telemarketing and selling acquaintance to C-level buyers
 - Outstanding with business strategies and efficiently manages database entries using MS Access
 - Sound grasp of technology products proficient ability to solve business problems
 - Remarkable verbal and written communications skills
 - Efficient in working with employees within departments and across functions
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Professional Experience:

Sales Representative
T-Mobile, Tulsa OK
November 2006 – Present

- Executed sales call appointments with customers.
- Outlined acceptance criteria for the customer.
- Handled RFP's and follow up with consumers.
- Formulated account management plan.
- Nurtured business relationship with customers.

Sales Representative
UnitedHealth Group, Tulsa OK
February 2001 – October 2006

- Extended status information to the Manager.
 - Aided training opportunities for your accounts.
 - Managed knowledge of wireless services and equipment.
 - Engaged with customers and extended prompt and courteous customer service to them.
 - Suggested marketing strategies.
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Education:

Bachelor's Degree Marketing
Crowley's Ridge College, Paragould, AR

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