
Auto Insurance Agent Resume

Job Objective

To obtain an Auto Insurance Agent position and to contribute to the success and reputation of the company.

Work Experience:

Auto Insurance Agent, May 2004 – Present
Young America Insurance, Fremont, CA

- Succeeded in exceeding production goals and ensured to participate in prospecting marketing campaigns.
- Succeeded in cross-selling insurances and assisted the client in quoting applications.
- Managed regular Local Store Marketing.
- Followed proper cash managing and field insuring processes.
- Remitted applications, endorsements, and payments adhering to Agency Procedure manual.

Auto Insurance Agent, March 2002– April 2004
Unitrin Direct Auto Insurance, Fremont, CA

- Handled all the customer service duties.
 - Facilitated to complete fact finder form for new customer.
 - Ensured to use Quote Script as developed by the company.
 - Updated personal knowledge by attending all monthly & quarterly meetings.
 - Ensured to act appropriately in a timely manner for license renewals.
 - Investigated into additional sales opportunities.
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Summary of Qualifications:

- Remarkable consumer sales experience within the Auto insurance industry
 - In-depth knowledge of Auto Insurance laws, regulations and processes
 - Proficient with MS Office Suite and excellent data entry skills
 - Ability to market Insurance products within community organizations and the local business
 - Amazing ability to evaluate and read Auto insurance policies
 - Ability to develop and maintain effective relationships with customer
 - Ability to clearly communicate the features and benefits of auto insurance products to customers
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Education:

Associate Degree in Insurance, Central Alabama Community College, Childersburg, AL

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