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## Banana Republic Sales Associate Resume

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### Job Objective

To secure a position as Sales Associate with Banana Republic.

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### Summary Skills:

Exceptional sales experience with enthusiasm and drive to thrive in high-energy sales environment  
Proven knowledge to receive feedback and initiate appropriate action  
Strong customer-focused service skills  
Amazing ability to converse effectively with clients and store staff  
Profound ability to follow written and verbal instruction and meet deadlines on tasks/projects  
Outstanding ability to work during nights and while store openings and closings

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### Work Experience:

Sales Associate, August 2012 to till date  
Cabela's Inc., Summit, NJ

- Engaged each customer based on those verbal & non-verbal cues.
- Managed to drive store sales by suggesting additional items to customers to meet their needs and wants.
- Ensured to stay current on all product knowledge and promotions.
- Communicated all updated information to customers.
- Succeeded in consistently hitting personal sales per hour goals.

Sales Associate, May 2010 to July 2012  
Brooks Brothers Group, Inc – New York, NY

- Ensured that excellent service was provided to customers.
  - Greeted customers and maintained up-to-date product knowledge.
  - Supported maintenance of sales floor, equipping rooms and cash areas.
  - Facilitated to be available and committed to engaging with customers.
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### Education:

Associate Degree in Business Administration, Southwestern University, Texas, TX

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