# **BCBG Sales Associate Resume**

#### Job Objective

To obtain the position of Sales Associate with BCBG.

### Summary Skills:

Remarkable experience with working in a sales-commission environment.

Proven experience in building a repeat clientele business

Through knowledge of standard selling performance in a retail business

Profound sales experience with enthusiasm and drive to thrive in our high-energy sales environment

Profound ability to drive personal business & client appointments while supporting store management to drive company initiatives

Proficiency with MS Outlook, and other MS Office applications

## Work Experience:

Sales Associate, August 2012 to till date Ralph Lauren Corporation, Tooele, UT

- Demonstrated to drive personal business with client appointments.
- Protected the brands with as per visual standards and association.
- Ensured that excellent service was provided to customers.
- Promoted and advertised products as a part of awareness program.

Sales Associate, May 2010 to July 2012 Fifth & Pacific Companies, Inc. – New York, NY

- Assisted store management and workers in explaining store schemes.
- Possessed clientele skills to develop relationships with current and prospective clients.
- Assisted in merchandising and maintaining work area clean.
- Processed and refilled stock and monitored ground stock.
- · Helped customers in locating products.

#### **Education:**

Associate Degree in Business Administration, James Madison University, Virginia, VA

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