
Beer Sales Representative Resume

Job Objective

I would appreciate the opportunity to work for your company by filling the Beer Sales Representative position and putting my past experience to good use.

Highlights of Qualifications:

- Huge wine and liquor experience
 - Ability to build rapport and distribution in under-performing accounts
 - Remarkable Import and domestic wine knowledge
 - Ability to calculate commissions, percentages, and evaluate comparative sales data for reviewing
 - Ability to work autonomously and prioritize tasks
 - Remarkable interpersonal and communication skills
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Professional Experience:

Beer Sales Representative
S.K.I. Beer, Fairview Park NY
November 2006 – Present

- Managed regular sales calls to assigned accounts to nourish customer relations.
- Handled promotion of fresh and existing portfolio items.
- Extended customer service by handling queries.
- Handled shifting of bulky products to support in stock conditions.

Beer Sales Representative
Jarboe Sales Co, Fairview Park NY
February 2001 – October 2006

- Reviewed and managed sales reports as needed by the District Manager.
 - Evaluated customers' credit status and coordinated with Credit Department on a weekly basis.
 - Aided consumers with inventory management responsibilities.
 - Managed merchandising and collaborated with the supplier promotions and incentive programs.
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Education:

Bachelor's Degree in Business
Arkansas State University, State University, AR

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