Best Buy Sales Operator Resume

Job Objective

Looking forward to be apart of Best Buy Company, Inc. as Sales Operator.

Summaty of Qualifications:

Outstanding sales and customer service experience

Proficiency with Computer Applications (including Microsoft Office)

Solid Business Management Skills

Ability to make decisions and corrections when problems are detected

Strong physical ability to routinely life and carry up to 50 lbs of weight

Ability climb stairs, lift and pull 10lbs of weight in the overhead

Excellent interpersonal and organizational skills

Superior analytical and problem solving skills

Work Experience:

Best Buy Sales Operator, May 2004 – Present

Time Warner Cable, Danbury, CTIdentified and targeted all non-customer and upgraded opportunities by positioning and selling all of product lines including, Digital Phone, Digital Cable, High-Speed Online service.

Established and maintained good working relations with all Best Buy store management, sales associates, and Geek Squad personnel.

Handled customers inquiries via telephone

Handled in-bound phone calls and routed them to the correct department.

Reviewed current retail promotional offering and process order taking. Best Buy Sales Operator, March 2002– April 2004

XM Radio, Danbury, CTManaged communication between associates in the store.

Maintained reorder equipment inventory and supplies.

Helped leadership team in operations and administrative duties.

Handled typing, proofreading, and sorting mail and other clerical duties.

Conducted in-store product demonstrations.

Maintained the sales area and displayed all point of purchase materials.

Education:

Associate's Degree in Business Management, Lenoir-Rhyne University, North Carolina, NC

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