Book Merchandiser Resume

Job Objective

To secure a Book Merchandiser position with esteemed company with which I can become a valued member of team by sharing my skills and abilities.

Highlights of Qualifications:

- Remarkable experience in merchandising and retail
- Familiarity with children's literature, Book Fairs and school activities
- Proficient in marketing and merchandising strategy and execution
- · Ability to manage multiple priorities and achieve results
- Ability to build and grow revenue while adding value for customers
- Strong interpersonal, presentation and relationship-building skills

Professional Experience:

Book Merchandiser Scholastic Corporation, Marquette, MI August 2005 – Present

- Conducted selected revenue-building activities.
- Recognized opportunities to affect sales and customer satisfaction with each customer.
- Developed expertise in product, merchandising and services.
- Ensured customers delight with product, process and services.
- Communicated accurate information via email and phone.

Book Merchandiser Imagine Nation Books, Marquette, MI May 2000 – July 2005

- Prospected New Accounts and managed inventory.
- Organized events in lobbies, conference rooms and cafeteria settings.
- · Received commission based on sales.

Education:

High School Diploma
Willows High School, Willows, CA

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