

---

# BUSINESS CONSULTANT RESUME

---

## Summary:

---

A professional consultant with a broad field of finance and management experience who has handled a variety of functions performed over the years; has applied a variety of accounting principles covering specific asset accounts, ventured in short-and long-term investments; has been trained to effectively present financial statements to management and identify key areas that may affect financial standing and performance of the company.

---

## Professional Experience:

---

Business Development Consultant, June 2006 – Present  
Barnes Group Consulting, Chester, IL

---

## Responsibilities:

---

Opened and managed new corporate accounts.  
Composed and presented business proposals that met clients' requirements.  
Secured assignments, and prepared detailed scoping for feasibility review & requirement reports.  
Facilitated client engagements, updated strategic meetings for clients.  
Motivated the team to deliver the assignment with high quality and within committed timelines.  
Developed and maintained strong working relationship with clients and candidates.  
Collaborated strongly with regional colleagues to realize synergy in processes; methodology; and client and candidate management.  
Principal Business Consultant, February 2003 – May 2006  
Charlie House Consulting, Des Plaines, IL

---

## Responsibilities:

---

- Opened and managed new corporate accounts.
- Composed and presented business proposals that met clients' requirements.
- Secured assignments, and prepared detailed scoping for feasibility review & requirement reports.
- Facilitated client engagements, updated strategic meetings for clients.
- Motivated the team to deliver the assignment with high quality and within committed timelines.
- Developed and maintained strong working relationship with clients and candidates.
- Collaborated strongly with regional colleagues to realize synergy in processes; methodology; and client and candidate management.

Principal Business Consultant, February 2003 – May 2006  
Charlie House Consulting, Des Plaines, IL

---

## Responsibilities:

---

- Opened and managed new corporate accounts.
- Composed and presented business proposals that met clients' requirements.
- Secured assignments, and prepared detailed scoping for feasibility review & requirement reports.
- Facilitated client engagements, updated strategic meetings for clients.
- Motivated the team to deliver the assignment with high quality and within committed timelines.
- Developed and maintained strong working relationship with clients and candidates.
- Collaborated strongly with regional colleagues to realize synergy in processes; methodology; and client and candidate management.

Principal Business Consultant, February 2003 – May 2006  
Charlie House Consulting, Des Plaines, IL

---

## Education:

---

Bachelor of Science in Business and Finance  
University of Arizona, 1997  
Certified Public Accountant  
American Institute of Certified Public Accountants, 1998

---

## Skills:

---

- Excellent verbal and written English language
- Excellent communication & presentation skills
- Proficient in computer skills

- Fundamental knowledge of cost optimization models

---

## Organizations:

---

National Association of Credit Management, Member  
Association of Management Consulting Firms, Member

[Build your Resume Now](#)