Business Strategist Resume

Job Objective

To obtain the job of Business Strategist.

Highlights of Qualifications:

- Strong experience in business analysis and strategy
- Profound knowledge of online advertising
- Wide knowledge of marketing strategies
- Proficient with InDesign, Illustrator and Photoshop
- Familiarity with Python, pivot tables, VBA, PHP and JavaScript
- · Ability to identify and mitigate business risks
- Ability to implement statistical models
- Ability to perform market researches and analyze large data sets

Professional Experience:

Business Strategist Creative Breakthroughs, Inc., Elkton, MD August 2007 – Present

- Worked with clients to understand business goals and needs.
- Developed marketing solutions based on social insights and researches.
- Identified business opportunities with new and existing clients.
- Participated in client discussions and brainstorming sessions.
- Proposed creative ideas based on consumer behavior.
- Maintained positive working relationships with clients.

Business Strategist Vertis Inc., Elkton, MD May 2004 – July 2007

- Implemented business operational plans to achieve revenue goals.
- Identified key business drivers and accordingly developed marketing strategies.
- Developed financial models based on business dynamics.
- Performed data analysis related to cost, risks, and forecasts.
- Prepared and delivered client presentations.
- · Assisted in cost control initiatives.
- Managed clients on daily basis and ensured client satisfaction.

Education:

Bachelor's Degree in Business Utah Valley University, Orem, UT

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