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## Car Sales Consultant Resume

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### Job Objective

To obtain a Car Sales Consultant position that will allow me to utilize my skills and has potential for growth.

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### Work Experience:

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Car Sales Consultant, August 2005 – Present  
Burns Honda, Batesville, MS

- Created and maintained excellent relationships with customers.
  - Maintained a daily working knowledge of used car inventory.
  - Worked effectively with Sales Managers to ensure individual and department sales goals are met.
  - Worked with customers through each and every step of the sales process.
  - Interviewed customers to determine their needs and wants, Presented vehicles, took test drives and prepared credit applications.
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### Summary of Qualifications:

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- Relevant experience in automotive sales
  - Good understanding of automobiles characteristics, capabilities, and features
  - Strong self motivator with a driven goal oriented personality
  - Possess positive attitude with a can-do attitude
  - Amazing ability to sell minimum allocation
  - Excellent written and oral communication skills
  - Posses Valid in-state driver's license
  - Strong interpersonal and customer service skills
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### Education:

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Bachelor of Science in Marketing, Northern Kentucky University, Kentucky, KY

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