
Car Sales Consultant Resume

Job Objective

To obtain a Car Sales Consultant position that will allow me to utilize my skills and has potential for growth.

Work Experience:

Car Sales Consultant, August 2005 – Present
Burns Honda, Batesville, MS

- Created and maintained excellent relationships with customers.
 - Maintained a daily working knowledge of used car inventory.
 - Worked effectively with Sales Managers to ensure individual and department sales goals are met.
 - Worked with customers through each and every step of the sales process.
 - Interviewed customers to determine their needs and wants, Presented vehicles, took test drives and prepared credit applications.
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Summary of Qualifications:

- Relevant experience in automotive sales
 - Good understanding of automobiles characteristics, capabilities, and features
 - Strong self motivator with a driven goal oriented personality
 - Possess positive attitude with a can-do attitude
 - Amazing ability to sell minimum allocation
 - Excellent written and oral communication skills
 - Posses Valid in-state driver's license
 - Strong interpersonal and customer service skills
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Education:

Bachelor of Science in Marketing, Northern Kentucky University, Kentucky, KY

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