
CISCO PRE SALES ENGINEER RESUME

Objective:

To increase the value of an organization seeking new employees by using my skills as a Cisco Pre Sales Engineer to fill vacant position.

Qualifications:

- CCSP, CCVP, VVMWare, CCNP certified professional
- Extensive experience with Cisco Pre Sales, Net Formix, 3Com and ProCore
- Thorough knowledge of presenting technical solutions
- Wide knowledge of Cisco Network Equipment, Network Services, Hardware, Software, Managed Services offerings
- Proficient with Cisco online tools – Dynamic configurator, Market Place tool and Feature Navigator
- Solid grasp of Cisco Data Center and Layer 2 & 3 Networking
- Familiarity with Call Manager, UCCX, Unity and IPCC Express
- Amazing ability to market solution
- Ability to work with Sales and customers to develop enterprise solutions
- Remarkable ability to develop profitable relationships with clients
- Superior layer 2 & 3 networking and Cisco voice skills
- Excellent Cisco Routing, Switch and Data Networking skills

Professional Experience:

Cisco Pre Sales Engineer, August 2005 – Present
Cybercoders, Hull, IL

- Coordinated with sales and consumers to formulate enterprise solutions and showcased technical white board demonstrations.
- Managed configuration tools and outlined designs according to client needs.
- Conducted technical presentations.
- Routed supporting documentation to enterprise solutions.

Cisco Pre Sales Engineer, May 2000 – July 2005
Logos Communications, Hull, IL

- Managed pre-Sales and voice engineering.
- Coordinated in appointment of call manager, unity and call center solutions.
- Offered sales and technical assistance.
- Aided with the enhancement of formal sales plans.

Education:

B.S in Agricultural Engineering, Deep Springs College, Dyer, NV

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