CLOUD COMPUTING EXPERT RESUME

Orlando Andrews
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Career Goal:

Seeking the position of Cloud Computing Expert to share my expertise in XHTML, CSS and VB technologies

Technical Skills:

Good knowledge of cloud systems:

- SaaS
- PaaS
- IaaS

Panoptic knowledge of FaceBook application development:

- FaceBook API
- FBML

Familiarity with mobile application development:

- Android
- Iphone
- Ipad

Adept in computing processes:

- Software development
- Systems engineering
- Network programming

Expertise in computing tools:

- IT automation
- IT orchestration

Specialist in computing solutions:

- Data center
- Desktop virtualization
- Cloud computing

Strong implementation skills:

- Architecture service model development
- Product configurations
- Provisioning and business infrastructure

Immense abilities to:

- Support distributed systems and data center management
- Administer middleware implementations and understand solution sales

Relevant Experience:

Cloud Computing Expert
Axom Technologies
January 2012 – Present
Cheshire, CT

- Formulated and executed sales strategies for cloud computing services.
- Prepared and implemented business plan for cloud computing business.
- Participated in customer negotiations for continuous engagements.
- Utilized IBM CRM systems for management of opportunity pipelines.
- Provided advisory services to customers regarding cloud computing decisions.
- Suggested appropriate configurations for system products and services.
- Resolved customer business issues with complex service lines.
- Implemented responding services to field sales and customer inquiries.

Cloud Computing Expert
Sotera Defense Solutions, Inc.
November 2010 – January 2012
Clarksburg, WV

- Conducted demonstrations of product values and service technologies to customers.
- Participated in application of industry knowledge to customer sites.
- Formulated and executed VMware strategies and technical product roadmaps.
- Provided support for application of VMware management tools to strategic accounts.
- Managed proof of concepts and implemented integration of monitoring systems.
- Formulated technological requirements and prepared GTM training materials.
- Designed and developed VMware products and cloud computing solutions.
- Documented architectural references during deployment of VMware cloud solutions.

Educational Background:

Master's Degree in Information Technology
Trident Technical College
August 2008 – May 2010
Charleston, SC

Professional Certification:

IBM Certified Solution Advisor – Cloud Computing ArchitectureJuly 2010

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