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## Coal Trader Resume

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### Job Objective

To secure a position as Coal Trader with an established company in which I can put my skills and experience to the best use.

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### Highlights of Qualifications:

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- Exceptional experience in using derivatives in coal energy market
  - Deep knowledge of trade development businesses
  - Huge knowledge of MetCoal and internal thermal markets
  - Immense ability to communicate with senior management
  - Remarkable ability to increase sourcing of steam coal
  - Excellent skills to work with Microsoft Office application
  - Good skills to administer energy trading market
  - Good understanding of advanced energy market processes
  - Solid understanding of transferable contacts
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### Professional Experience:

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Coal Trader  
ConEdison Solutions, Elkton, KY  
August 2007 – Present

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### Responsibilities:

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- Monitored profitable coal trading portfolio to ensure efficiency.
- Managed trading coal in global market to increase profits.
- Implemented various trading strategies as per market volatility.
- Coordinated with business development teams for various activities.
- Monitored all risk strategies involved in coal trade such as emissions.
- Assisted to increase of thermal coal customer base in coal market worldwide.
- Developed efficient segment for strategic coal customers.
- Managed flow of trade to ensure effectiveness.

Coal Trader  
Edison Mission Group, Elkton, KY  
May 2004 – July 2007

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### Responsibilities:

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- Evaluated all reports for head of coal committee for all transactions.
  - Managed communication with all back office and shipping staff for smooth operations.
  - Developed business strategies for strategic alliances and investments.
  - Administered everyday development in activities in global market.
  - Designed processes for sourcing coal for long term projects.
  - Identified target customers in European market on regular basis.
  - Coordinated with producers and banking institutions.
  - Monitored everyday trade for all profitable trading.
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### Education:

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Bachelor's Degree in Finance  
McPherson College, McPherson, KS

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