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## Comcast Account Executive Resume

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### Job Objective

Seeking a job within Comcast Corporation as Account Executive.

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### Highlights of Qualifications:

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- Extensive experience in sales, background in television, radio, sports marketing and internet sales
  - Strong knowledge of accounts
  - Excellent computer skills
  - Superior written and verbal communication skills
  - Ability to work non-traditional hours, weekends and holidays
  - Ability to work in a fast paced, high pressure environment
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### Professional Experience:

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Account Executive  
Comcast Corporation, Bainbridge, OH  
August 2007 – Present

- Achieved revenue goals for all products.
  - Managed and up sold existing client base.
  - Developed new business by prospecting and cold calling.
  - Achieved minimum monthly standards of performance.
  - Created and demonstrated sales presentations.
  - Collected advertising payments from advertisers.
  - Prepared advertising schedules, posting reports, call sheets and expense reports.
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### Education:

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Bachelor's Degree in Accounting  
Montgomery College, Rockville, MD

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