
Corporate Banker Resume

Job Objective

Knowledgeable, dedicated and hardworking Corporate Banker seeking an opportunity to work for your company.

Highlights of Qualifications:

- Immense experience in performing financial and credit analysis for corporate banks
 - Exceptional knowledge of capital markets and cash management processes
 - Wide knowledge of loan agreements and associate documentation
 - Profound knowledge of loan transactions and underwriting processes
 - Familiarity with Treasury Services, corporate finance, Risk Management and non-credit services
 - Ability to develop and maintain relationship with banking clients
 - Ability to identify and design integrated solutions for functional issues
 - Ability to prepare presentations for corporate clients
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Professional Experience:

Corporate Banker
Zions Bancorporation, Pittsburgh, PA
August 2007 – Present

- Assisted large corporate and middle market banking clients in all financial services.
- Developed efficient commercial loan documents as per credit lines.
- Analyzed loan requirements and ensured it to be within credit limit.
- Developed banking objectives in accordance to all corporate banking policies.
- Maintained loan portfolio for individual clients and ensured optimal quality and profitability.
- Analyzed all retail banking requirements for clients and ensured completion.
- Participated in all local organizations and assisted to enhance bank image.
- Provided support to all banking processes to obtain new clients.

Corporate Banker
National Bank of Arizona, Pittsburgh, PA
May 2004 – July 2007

- Developed and managed portfolio for all direct and syndicated loans.
 - Prepared structure and underwriting for all loans as per banking policies.
 - Monitored relationship with all corporate clients as per approved terms to recommend products.
 - Evaluated all relationships at regular intervals for all bank loan policies and agreements.
 - Coordinated with regional corporate bankers to identify prospective capital markets.
 - Supervised activities of all sales and marketing staff for all corporate processes.
 - Provided assistance to staff members and monitored all complex client relationships.
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Education:

Bachelor's Degree in Banking
Southeastern Louisiana University, Hammond, LA

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