
Cosmetic Account Executive Resume

Job Objective

Seeking a position with company in which to exercise my experience and training as a Cosmetic Account Executive.

Highlights of Qualifications:

- Huge experience in cosmetics retail
 - Good expertise in writing and executing associate correctives
 - Solid understanding of facilitating the productivity and efficiency of a retail store and contributing to its overall mission accomplishment
 - In-depth knowledge of company management programs concepts and practices
 - Proficient in MS Office suite
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Professional Experience:

Cosmetic Account Executive
CBS Corporation, Syracuse, NY
August 2007 – Present

- Managed and recruited Account Development Specialist.
 - Analyzed business results and made corrective action.
 - Recruited, hired, managed, motivated and tracked performance of Skin Care Specialists.
 - Planned and conducted workshops for skin care specialists.
 - Ensured compliance to merchandising guidelines and Clarins standards.
 - Achieved targets and resolved issues.
 - Implemented regional PR outreaches and conducted follow-up.
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Education:

Bachelor's Degree in Business Administration
San Juan College, Farmington, NM

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