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## Cosmetic Representative Resume

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### Job Objective

Experienced Cosmetic Representative looking for position with reputable organization.

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### Highlights of Qualifications:

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- Remarkable sales and marketing experience
  - Good understanding of handling cash, credit and debit transactions, managing cosmetic stocks, counting inventory and pricing cosmetic merchandise
  - Ability to set up displays and marketing cosmetic materials
  - Ability to secure the highest prices for cosmetic products
  - Strong sales skills
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### Professional Experience:

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Cosmetic Representative  
Premium Retail Services, Northampton PA  
November 2006 – Present

- Developed company's retail sales & acquired goals.
- Build Strong Relationships with in-store staff & retail management.
- Trained and motivated in-store staff as well as managed with outside resources.
- Coordinated with Cosmetics Manager and even held up company's image.

Cosmetic Representative  
Zana Cosmetics, Northampton PA  
February 2001 – October 2006

- Evaluated and assisted in selling practices with artistry and in-store staff.
  - Evaluated performance on a regular basis.
  - Supervised training of each store seasonally and advanced a team of efficient artists.
  - Coordinated with internal store staff and executive level store management.
  - Reviewed productivity reports & weekly numbers.
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### Education:

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Bachelor's Degree Marketing  
Lenoir-Rhyne University, Hickory, NC

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