Customer Sales Associate Resume

Job Objective

Seeking a Customer Sales Associate position where I can apply my experience and efficiently contribute to the company's growth.

Summary Skills:

Remarkable experience in commissioned sales and customer service

Amazing ability to constantly produce sales

Ability to perform data entry and computer entry tasks

Sound ability to handle cash and equipment

Ability to perform effectively and multi-task

Excellent interpersonal, verbal and written communication skills

Work Experience:

Customer Sales Associate, August 2005 to till date Hertz Corporation, Luling, LA

- Processed customer rentals with accuracy and detail.
- Managed to persuasively sell optional services to all customers.
- Responded appropriately to customer inquiries; and provided assistance as needed.
- · Adhered to all company policies and procedures.
- Oversaw fleet availability for bookings and walk-ups.
- Expedited commitment to continuous improves in an ever-changing industry.

Customer Sales Associate, May 2000 to July 2005

Florida Silica Sand Company, Luling, LA

- Succeeded in building strong customer relationships, loyalty and retention through exceptional customer service that exceeds customer expectations.
- Ensured orders are processed accurately and in a timely manner.
- Provided assistance in resolving customer complaints with effective problem solving abilities.
- Supported sales efforts and interface with outside sales associates.
- · Maintained working knowledge of FSS products and equipment.

Education:

High School Diploma, Montclair State University, New Jersey, NJ

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