Customer Service Executive Resume

Job Objective

To obtain a position as Customer Service Executive with an established company in where I can enhance my skills and help the company to grow.

Highlights of Qualifications:

- Extensive experience in mortgages, finance, pension, investments, insurance industries
- Proficient in MS Office suite
- Excellent telephone call handling skills including questioning, probing & listening
- Strong communication and negotiation skills
- Ability to cultivate and maintain long-term client relationships
- Ability to translate complex information into a logical, concise presentation (written and verbal)

Professional Experience:

Customer Service Executive Freight Systems Inc., Seattle, WA August 2007 – Present

- Managed outbound calling campaigns, including sales and market research.
- Educated customers on value added services of the company.
- Provided service adhering to internal processes and procedures, Customer Service Standards, and external regulations.
- Generated customer letters in order to support customer enquiries.
- Attended trade shows and exhibitions and provided face to face advice to customers.
- Collected information from customer and processed transaction.

Customer Service Executive Cantel Medical Corporation, Seattle, WA May 2004- July 2007

- Ensured all customers' queries are investigated and resolved.
- · Reported workload statistics.
- Researched and analyzed business requirements and facilitated Continuous Improvement.
- Identified and escalated recurring problems with systems functionality.
- Documented information and process maps complying with agreed standards.
- Prepared status reports of selected projects.

Education:

Bachelor's Degree in Business Administration Andrew College, Cuthbert, GA

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