
Development Executive Resume

Job Objective

Experienced Development Executive seeking a position with growing firm that can make use of my expertise.

Highlights of Qualifications:

- Huge experience in technology sales; including hardware, software and services
 - Proficient in Internet and Microsoft Office Suite
 - Exceptional time management, problem solving, and business management skills
 - Excellent verbal and written communication skills
 - Ability to sell company products and services and achieve target
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Professional Experience:

Development Executive
Gear Stream, Inc., Westerville, OH
August 2007 – Present

- Handled account planning and territory management.
 - Developed integrated solutions based on contract offerings.
 - Identified customer needs and developed a value added proposition and proposals.
 - Ensured accurate, cost effective implementation of account transition.
 - Prepared activity reports and distributed marketing materials.
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Education:

Bachelor's Degree in Business Management
Sinte Gleska University, Rosebud, SD

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