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## Dillard's Sales Associate Resume

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### Job Objective

To obtain the position of Sales Associate with Dillard's, Inc.

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### Summary Skills:

Exceptional working experience with Retail service industry in business to business sales  
Proficiency in computers and sales database  
Ability to execute price changes, ring sales, and inventory control  
Ability to assist in merchandising through visual placement  
Ability to succeed in a fast paced sales environment  
Excellent interpersonal, communication and relationship building skills

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### Work Experience:

Sales Associate, August 2012 to till date  
Carters, Inc., Becker, MN

- Greeted & welcomed guests and focused to build relationships.
- Managed to discover the needs of the customer and sell merchandise accordingly.
- Facilitated to suggest item that completes a wardrobe.
- Ensured to administered enthusiasm whilst meeting and greeting the customer.
- Executed price changes, ring sales, and inventory control.
- Maintained work area and followed sales floor standards.

Sales Associate, May 2010 to July 2012  
Cameron Craig Group – Denver, CO

- Assisted in marketing through visual arrangement.
  - Ensured to reflect the fashion of the store in your look and presentation.
  - Administered research trends.
  - Ensured to provide good customer care service.
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### Education:

Associate Degree in Fashion Design, Southern Wesleyan University, South Carolina, SC

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