
District Manager Retail Resume

Job Objective

To obtain District Manager Retail position with reputable company in search of a skilled and dedicated employee.

Highlights of Qualifications:

- Strong accomplished Retail Banking experience
 - Good expertise in business development, increase sales and improve relations with customers and vendors
 - Huge knowledge of sales and referral goals for banking products and services
 - Solid understanding of protocol and day to day operations of the banks and store
 - Excellent sales, management and communication skills
 - Outstanding ability to successfully coach and develop individuals and the team to high achievement in both sales and service
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Professional Experience:

District Manager Retail
Hasbro Inc., Le Roy, IA
August 2006 – Present

Responsibilities:

- Supervised consumer banking sales and services throughout the district.
- Lead counseled and motivated sales team and maximized business of investment products and services.
- Managed bank tellers and branch operations.
- Adhered to group's financial and sales goals and while planning, developing and implementing retail banking strategies.
- Promoted and lead sales activities and programs.

District Manager Retail
Cameron Craig Group, Le Roy, IA
May 2002 – July 2006

Responsibilities:

- Motivated staff and maximized revenue generation.
 - Established and maintained long-term relationships with clients through business network and channels.
 - Ensured compliance to bank policies, procedures and regulatory requirements.
 - Managed and achieved excellent results in banking.
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Education:

Bachelor's Degree in Financial Services
Valley City State University, Valley City, ND

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