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## Ecommerce Consultant Resume

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### Job Objective

Seeking to obtain an Ecommerce Consultant position with an organization where I can utilize my skills and be an asset to the employer.

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### Work Experience:

Ecommerce Consultant, August 2005 – Present  
Cobalt Group, Inc., Spencer, IA

- Worked as e-Business scheme consultant.
- Provided guidance on lead management apparatus and products.
- Analyzed financial presentation and development of e-Business franchise.
- Recommended improvements needed to enhance product performance.
- Analyzed the entire course of e-Business dealership and provided related guidance to management.
- Trained organization and e-commerce team to attain calculated targets.

Ecommerce Consultant, May 2000 – July 2005  
Employment Crossing, Spencer, IA

- Served as an e-business advisor to a small group of retailers.
  - Analyzed development and strategy of e-business.
  - Provided guidance on performance improvement to business organization and Internet branch team.
  - Used up-to-date research and defined program guides and tools to impact eCommerce performance.
  - Monitored process and results improvement initiatives.
  - Created functional strategies for the franchises and tracked improvement.
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### Summary of Qualifications:

- Great experience in training various dealership stores on lead management CRM tools
  - Extensive experience in internet process and ecommerce product
  - Sound knowledge to analyze dealership e-Business financial progress and performance
  - Skilled at business consulting, analysis and reporting
  - Amazing ability to synchronize business priorities with client requirements
  - Great ability to generate strategies and enhance business performance
  - Expertise in Microsoft Word, PowerPoint, Excel and Outlook
  - Strong presentation and relationship building skills
  - Excellent verbal and written communication skills
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### Education:

Bachelor's Degree, Mountain View College, Dallas, TX  
Master of Business Administration, Loyola Marymount University, California, CA

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