
Edward Jones Financial Advisor Resume

Job Objective

To obtain the position of Financial Advisor with Edward Jones.

Summary of Qualifications:

- Profound knowledge of the financial terms and its issues
 - Sound knowledge of sales and management history
 - Excellent dedication and relationship-building skills
 - Strong desire to work for long time
 - Exceptional ability to be highly driven, sales-oriented and self-managing
 - Profound ability to work independently and in a team environment
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Work Experience:

Financial Advisor, August 2012 – Present
CUSO Financial Services, L.P., Miami, FL

- Developed a business from an office in community to maintain contacts for business needs.
- Determined clients investment needs and their objectives to deliver appropriate investments and services.
- Provided financial and personal support as required.
- Collected commissions, bonuses and inducements.
- Applied a proven business model.

Financial Advisor, May 2010 – July 2012
Tax & Financial Group – Newport Beach, CA

- Collaborated with local offices as assisted by global financial services manager.
 - Developed business and identified potential clients.
 - Assisted clients to establish financial requirements.
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Education:

Bachelor's Degree in Finance, Oakland City University, Oakland City, IN

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