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## Electronic Sales Resume

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### Job Objective

Seeking a position as Electronic Sales Representative in highly reputed and professional organization.

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### Highlights of Qualifications:

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- Hands-on experience in Retail and sales
  - Strong ability to work schedules based on the needs of our customers
  - Exceptional ability to persuade and close sales
  - Excellent ability to work with others in a team environment
  - Strong ability to handle a variety of situations encountered during sales process
  - Excellent sales techniques, presentation skills and closing techniques
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### Professional Experience:

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Electronic Sales Representative

Siemens Industry, Inc., Irvine, KY

August 2005 – Present Determined customer needs, recommended solutions and add value on sales floor.

Represented the brand in the utmost professionalism.

Assisted with store and event site maintenance and upkeep to assure optimal appearance.

Electronic Sales Representative

GE Energy, Irvine, KY

May 2000 – July 2005

- Closed sales to achieve sales plan objectives.
  - Established and maintained an active proposal backlog.
  - Provided technical support to customers related to the use of the products.
  - Provided post-sales support to customers who needed help with their products.
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### Education:

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Master's Degree in Marketing, Ferris State University, Michigan, MI Bachelor's Degree in Business, The University of Texas, Texas, TX

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