
Equity Sales Trader Resume

Job Objective

Looking for an opportunity to work as Equity Sales Trader in a growing organization.

Highlights of Qualifications:

- Remarkable experience in developing strategies for equity sales
 - Huge knowledge of equity and F&O markets
 - Deep knowledge of capital markets and prospective clients
 - Immense ability to prioritize work as per deadlines
 - Outstanding ability to interpret market price movements
 - Exceptional skills to develop projects to increase revenue
 - Excellent skills to manage large volume of trade
 - Familiarity with algorithmic trade activities
 - Good understanding of various financial activities
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Professional Experience:

Equity Sales Trader
Toussaint Capital Partners LLC, Amarillo, TX
August 2007 – Present

Responsibilities:

- Developed strategies for both service equity salesman and traders.
- Designed equity sales process for competition market.
- Maintained knowledge of competitor products and its market share.
- Assisted to perform research for new products in market.
- Facilitated growth of business for all projects as per timeframe.
- Managed negotiations with third parties and develop contracts.
- Analyzed client requirement and provide appropriate sales.
- Ensured achievement of all sales objectives.

Equity Sales Trader
Bradsby Group, Amarillo, TX
May 2004 – July 2007

Responsibilities:

- Analyzed market data through all collected information.
 - Performed detail analysis and evaluate data.
 - Coordinated with clients and identify issues in any products.
 - Developed professional relationships with all new clients.
 - Implemented all trade processes and secure deals with clients.
 - Maintained knowledge on all market issues for customers.
 - Assisted to obtain market prices for market traders.
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Education:

Master's Degree in Business Administration
Mt. San Jacinto College, San Jacinto, CA
Bachelor's Degree in Business Administration
Yeshiva University, New York, NY

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