
Freight Broker Agent Resume

Job Objective

Seeking a Freight Broker Agent position that offers an immediate challenge, career opportunity, and advancement.

Work Experience:

Freight Broker Agent, May 2004 – Present
Logistic Dynamics, Carson, CA

- Succeeded in helping businesses of all sizes to improve the efficiency and cost of transportation.
- Impressed upon by securing new clients, and carriers while servicing and expanding existing account base.
- Developed action plans for each customer, solved supply chain problems, negotiate carrier pricing, and implemented solutions.
- Focused on increasing revenues and maximizing profitability.

Freight Broker Agent, March 2002– April 2004
Interstate Logistics Systems, Inc., Carson, CA

- Ensured that the customers billing is accurate and the payments made accordingly within the time frame.
 - Managed to cover all of the company trucks or to bring on any owner operators with own agency.
 - Utilized all the resources available including internet posting sites, dispatch software and accounting.
 - Supported all of the agents in signing up all owner operators.
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Summary of Qualifications:

- Remarkable experience in freight sales and brokerage business
 - In-depth knowledge of Freight invoices and collection support
 - Proven excellent customer care and pleasant communication skills
 - Ability to analyze and interpret government regulations, and technical procedures
 - Proven ability to deal effectively and tactfully with customers and employees
 - Profound ability to handle a fast-paced, stressful work environment
 - Great ability to make decisions timely and professionally
 - Proficient with Microsoft Office applications
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Education:

Associate Degree in Accounting, Central Oregon Community College, Bend, OR

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