
Freight Broker Resume

Job Objective

Seeking a Freight Broker position with reputable organization in which my experience can be a positive influence on the growth of company.

Highlights of Qualifications:

- Strong experience in Freight Brokerage industry
 - Thorough knowledge of dispatching freight and transportation industry and freight brokerage strategies
 - Solid understanding of Logistics and Transportation
 - Sound knowledge of carrier alternatives, pricing, and geography
 - Proficient in MS Office suite and transportation software FMS
 - Ability to process and book a high volume of freight transactions
 - Ability to foresee potential logistical problems
 - Strong communication skills
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Professional Experience:

Freight Broker, August 2005 – Present
RR Donnelley, Orlando, FL

- Solicited profitable freight brokerage business by marketing transportation capability via direct sales calls, telephone and direct mail marketing activity.
- Handled brokered freight and negotiated freight rates.
- Received and maintained data for brokerage customer orders.
- Ensured brokerage customers have an approved line of credit.
- Followed up on any past due accounts.
- Ensured that a signed carrier contract and insurance certificate showing adequate coverage is on file before the carrier is used.

Freight Broker, May 2000 – July 2005
Growmark, Inc., Orlando, FL

- Managed brokering freight, third party logistics, dispatched and assigned transportation vendors based on client demands and service requirements.
 - Handled Cold calling carriers and negotiated rates.
 - Ensured adherence to internal and external customer requirements through efficient, profitable, and timely movement of freight.
 - Collaborated with team leaders to develop the most cost effective transportation model and executed model.
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Education:

Associate Degree in Business Administration, North Hennepin Community College, Brooklyn Park, MN

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