Fund Development Officer Resume

Job Objective

To obtain a Fund Development Officer position with organization where challenges and opportunities make way for career development

Highlights of Qualifications:

- · Extensive knowledge of donor software
- Strong knowledge of fundraising research and submission strategies
- Exceptional interpersonal and presentation skills
- Superb written and verbal communication skills
- Strong ability to manage multiple projects

Professional Experience:

Fund Development Officer Saint Marys Health Care, Owensboro, KY August 2005 – Present

- Developed and implemented grant writing procedure and related functions.
- Developed annual goals for corporate, foundation and government revenues.
- Supervised prospect research, grant writing and reporting.
- Developed and reviewed annual submission schedules.
- Developed and maintained donors' database.
- Developed and executed various fund raising initiatives.

Fund Development Officer Promise Regional Medical Center, Owensboro, KY May 2000 – July 2005

- Developed and submitted grant proposals, letters of intent, case statements and acknowledgement letters to funding agencies.
- Created and managed institutional reports and annual submission schedules.
- Managed grant expenditures and deliverables and supported reporting process.
- Ensured fulfillment of donor grant restrictions and preferences in conjunction with communications and program staff.
- Structured new requests framed proposals for budgeting and program development, in association with program staff..
- Identified, maintained and negotiated appropriate sponsorship opportunities to support specific funding requirements.

Education:

Bachelor's Degree in Public Health Emory & Henry College, Emory, VA

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