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## General Manager Retail Resume

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### Job Objective

Searching for the opportunity to work as General Manager Retail by securing a position with growing firm.

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### Highlights of Qualifications:

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- Huge experience in sales and marketing
  - Thorough knowledge of processing information and merchandise via a computer and POS register system
  - Proficient in word-processing, spreadsheet, inventory, Internet and order processing systems
  - Excellent mathematical and communication skills
  - Amazing ability to read, write, analyze and interpret business reports, correspondence and procedures effectively
  - Outstanding ability to express ideas, thoughts and direction utilizing appropriate communication methods by listening, soliciting and encouraging two-way communication and feedback
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### Professional Experience:

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General Manager Retail  
Aaron's, Inc., Westland, MI  
August 2006 – Present

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### Responsibilities:

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- Managed stores and business partners ensuring open communication channel.
- Analyzed market trends and developed business plan ensuring its implementation and achievement of business goals and objectives.
- Ensured brand presentation is up to mark through well merchandised and stocked sales floor.
- Reviewed, evaluated and prioritized store operations and requirements and helped in performance improvement.
- Supported and motivated staff to follow and achieve operational goals and strategies.

General Manager Retail  
TJX Companies, Inc., Westland, MI  
May 2002 – July 2006

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### Responsibilities:

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- Adhered to policies and procedures in all store operations.
  - Recruited, developed and retained sales team and evaluated each member's performance.
  - Trained business aspects to the team and arranged other training sessions.
  - Counseled, motivated and mentored staff.
  - Prepared and analyzed sales reports.
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### Education:

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Bachelor's Degree in General Business  
Saint Norbert College, De Pere, WI

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