
Golf Sales Representative Resume

Job Objective

Seeking a Golf Sales Representative position with reputable organization in which my experience can be a positive influence on the growth of company.

Highlights of Qualifications:

- Remarkable outside sales experience
 - Working knowledge of the golf industry and trends in the marketplace
 - Good understanding of golf product lines
 - Ability to prepare, plan and deliver clear and persuasive sales presentations
 - Ability to develop and maintain long-term relationships
 - Ability to compute rate, ratio, and percent
 - Ability to meet sales goals and objectives
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Professional Experience:

Golf Sales Representative
TapINSolutions LLC, Miami FL
November 2006 – Present

- Headed market teams to achieve financial goals.
- Managed sales targets for golf courses in the assigned geographical area.
- Advanced and enforced market strategies.
- Coached channel partners, company employees and consumers.
- Corresponded with universities and research centers to market company's brand strategy.

Golf Sales Representative
Apex Golf Enterprises, Miami FL
February 2001 – October 2006

- Extended graphics and briefing support and formulated presentations and documentations.
 - Outlined basic document layout options, costs, timeframes, graphic design and web layout for each item of a product.
 - Designed print specifications on routine projects and coordinated files between publications group and print vendor.
 - Coordinated with marketing staff and advanced basic visual media concepts.
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Education:

Bachelor's Degree in Marketing
Delaware State University, Dover, DE

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