
Grain Merchandiser Resume

Job Objective

To secure a Grain Merchandiser position with esteemed company with which I can become a valued member of team by sharing my skills and abilities.

Highlights of Qualifications:

- Hands-on experience in the grain business
 - Profound knowledge of equipment used in the grain industry
 - Expertise in handling logistics, customer issues and contract accounting
 - Sound knowledge of the dynamics of grain marketing including margin, basis, freight and accounting
 - Ability to effectively communicate with elevators and farmers in regard to grain marketing
 - Ability to execute commodity risk management strategies and tools
 - Excellent managerial skills and detail-oriented
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Professional Experience:

Grain Merchandiser

Abengoa Bioenergy Trading, New Brunswick, NJ

August 2005 – Present

- Negotiated terms and conditions with customers and suppliers.
- Monitored market competitiveness.
- Monitored grain and feed contract compliance in order.
- Maintained accurate spreadsheet records of purchases.

Grain Merchandiser

Management Recruiters of Sioux Falls, New Brunswick, NJ

May 2000 – July 2005

- Presented company grain policies to employees and patrons.
 - Analyzed daily bids based on desired margins and freight rates.
 - Developed programs and tools to establish customers preferred merchandiser.
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Education:

Bachelor's Degree in Marketing

Georgia College & State University, Milledgeville, GA

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