
Health Insurance Agent Resume

Job Objective

To obtain a Health Insurance Agent position that fully utilizes my experience and abilities.

Work Experience:

Health Insurance Agent, May 2004 – Present
USA Benefits Group, Nedrow, NY

- Provided customer service effectively and campaigned to contact each policy holder at least once annually.
- Succeeded in selling group health and individual health insurance policies.
- Ensured to contact groups and individuals for late payments.
- Maintained flexibility in assignment of all programs.
- Tracked submissions & leads and follow-up as required.
- Presented quality client offers to prospective customers.

Health Insurance Agent, March 2002– April 2004
Insphere Insurance Solutions, Nedrow, NY

- Campaigned to closing sales and striving to meet client's requirements.
 - Participated in creating a positive work environment.
 - Ensured to implement feedback from supervisors to enhance growth and performance.
 - Accessed to competitive analyses to understand what to offer each client.
 - Performed to obtain all incentives, awards and all expenses paid trips.
 - Ensured to report promptly for each scheduled shift.
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Summary of Qualifications:

- Remarkable sales experience in the life and health insurance business
 - Profound knowledge of sales presentations and product demos via phone and internet
 - Profound ability to stay customer service-focused
 - Strong communication skills
 - Sales and goal oriented
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Education:

Associate Degree in Finance, Yakima Valley Community College, Yakima, WA

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