
IBM IT Specialist Resume

Job Objective

To be a part of The Target Corporation as Protection Specialist.

Highlights of Qualifications:

- Remarkable experience in Sales Engineering
 - Huge knowledge of Business Analytics
 - Deep knowledge of Database and Data Warehousing concepts
 - Familiarity with relational databases and reporting systems
 - Amazing ability to grasp new technologies
 - Outstanding ability to deliver proposed solution
 - Superior presentation and communication skills
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Professional Experience:

IBM IT Specialist
IBM i, Westborough, MA
May 2006 – Present

- Aided aspects of technical sales cycle.
- Formulated proposals in form of RFP & RFI responses.
- Administered Technical Validation and handled Post-Sales Relationship.

IBM IT Specialist
CTG, Westborough, MA
March 2003 – April 2006

- Provided solution demonstrations and proofs of concept.
 - Administered IBM Services and Services Partners.
 - Developed senior-level relationships with partners.
 - Coordinated with partner to promote best practices.
 - Assisted in sales and marketing activities.
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Education:

Bachelor's Degree in Computer Science
Gratz College, Melrose Park, PA

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