
Independent Distributor Resume

Job Objective

Seeking a challenging position as an Independent Distributor where my skills and knowledge will add value to organization.

Highlights of Qualifications:

- Extensive experience of independent marketing, sales, and distribution of products to clients
 - In-depth knowledge of product display, inventory ordering, and stock rotation procedures
 - Remarkable knowledge of quality assurance and customer service principles and practices
 - Familiarity with established merchandising programs and standards
 - Ability to work flexible shift timings and to finish all assigned tasks, on time
 - Ability to communicate with team members and customers, in a professional and effective manner
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Professional Experience:

Independent Distributor
NuVasive, Inc., Melbourne, FL
August 2012 – Present

Responsibilities:

- Displayed, marketed, and explained about company products to clients.
- Loaded, transported, and unloaded all merchandise at client location, as requested.
- Ordered, stocked, and maintained the inventory level of all products and related supplies.
- Stored and rotated available product stock to prevent shortage and spoilage.
- Cleaned and organized company warehouse and storage site, on a regular basis.
- Developed and maintained cordial relationships with all coworkers and customers.

Independent Distributor
Rogers Group, Inc., Melbourne, FL
May 2009 – July 2012

Responsibilities:

- Identified, contacted, and met business prospects, as required.
 - Advertised company products and explained their benefits to all clients.
 - Sold and distributed all requested products to designated clients' locations.
 - Prepared and maintained correct sales and inventory records, efficiently.
 - Planned, organized, and coordinated appropriate training sessions for assigned team.
 - Attended sales conferences and events and participated in sales meetings.
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Education:

Bachelor's Degree in Marketing
Xavier University, New Orleans, LA

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