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## Independent Sales Representative Resume

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### Job Objective

Experienced Independent Sales Representative looking for position with reputable organization.

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### Highlights of Qualifications:

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- Huge experience in sales, commission-only sales, sales force recruiting and general sales
  - Ability to target, identify and grow sales in new markets
  - Ability to outline solutions for customers
  - Ability to learn technical and scientific product-related information
  - Superior IT skills and remarkable ability to work in a team environment.
  - Proficient with Microsoft Word, Excel, and Power point
  - Solid communication skills (over phone and one-on-one)
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### Professional Experience:

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Independent Sales Representative  
Trevco Inc, Camden NJ  
November 2006 – Present

- Evaluated potential accounts and introduced call process.
- Formulated sales and even handled closing sales by overcoming objections.
- Advanced accounts.
- Managed betterment of products.

Independent Sales Representative  
Silvano Apparel, Camden NJ  
February 2001 – October 2006

- Boosted department and organization reputation.
  - Executed strategic sales plan and marketed company's products and evaluated referrals, installations and existing customers.
  - Coordinated in Trade Shows.
  - Handled presentations and aided with proofreading.
  - Imparted data maintenance in managing and advancing prospect databases.
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### Education:

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Bachelor's Degree in Business Administration  
Coastal Bend College, Beeville, TX

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