
INSIDE SALES ENGINEER RESUME

Objective:

To obtain an Inside Sales Engineer position in the industry in which to practice and exert my years of experience to better help the company.

Highlights of Qualifications:

- Admirable experience in technical sales and consulting in manufacturing setting
- Sound knowledge of technical and field sales
- Good understanding of technology's value to a customer's business needs
- Proficient with Customer Resource Management Software and enterprise-level software solutions
- Strong communication (written and verbal)

Professional Experience:

Inside Sales Engineer, August 2005 – Present
Honeywell, Belleville, IL

- Coordinated with branch office, representatives and customers and resolved all technical issues.
- Prepared quote for systems and provided technical support for engineering applications.
- Gathered all data with help of various engineering procedures.
- Ensured that company policies were effectively implemented.
- Provided technical support to sales team.

Inside Sales Engineer, May 2000 – July 2005
DMF, Belleville, IL

- Assisted customer in selecting product and answered all inquiries and made necessary follow ups.
- Prepared online demos for customers assisted them and resolved all their technical queries.
- Maintained a thorough knowledge of company's product line and ensured that all questions asked by customers were answered promptly.
- Assessed customer tracking system and prepared quotes for customers with help of internal software.
- Coordinated with product, engineering and sales team.

Education:

Bachelor's Degree in Engineering, Edgewood College, Madison, WI

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