Inside Sales Support Resume

Job Objective

Seeking a position as Inside Sales Support with an organization where I can utilize my skills and be an asset to the employer.

Summary of Qualifications:

- Remarkable experience using vendor replenishment systems
- · Profound experience handling consumer customer accounts
- Proficient with MS Office programs, especially Excel
- · Strong analytical skills and ability to create new business opportunities
- · Ability exhibit sound oral expression and comprehension, negotiation, listening, and reasoning skills
- Profound organization skills and the ability to organize and prioritize work
- Proven ability to work in a team environment
- Excellent oral and written communication skills

Work Experience:

Inside Sales Support, August 2005 – Present Link Computer Corporation, Newark, NJ

- Partnered with sales representatives and customers to prepare transactions.
- Resolved problems by monitoring existing transactions.
- Communicated financing promotions by distributing information.
- Reviewed publications and attended workshops to upgrade technical knowledge.
- Utilized EDI to enter & process customer orders.

Inside Sales Support, May 2000 – July 2005 Wesco International, Newark, NJ

- Managed order flow through customer replenishment systems.
- Administered customer orders from start to finish ensuring accuracy.
- Resolved customer issues in a professional manner by providing timely responses.
- Partnered with the Corporate Office and plant personnel for appropriate customer care.

Education:

Bachelor Degree in Marketing, Grace University, Nebraska, NE

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