
Insurance Executive Resume

Job Objective

Qualified Insurance Executive seeking work with an existing company in which to put my skills and knowledge to good use.

Highlights of Qualifications:

- Huge knowledge of F&I underwriting principles and techniques
 - Exceptional knowledge of strategic planning, budgeting, administration
 - Solid understanding of principles of sales, sales techniques, and sales terminology
 - Good understanding of organizational dynamics, behaviors and psychology
 - Good spoken and written communication skills
 - Excellent sales and negotiation skills
 - Ability to manage large budgets and contracts
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Professional Experience:

Insurance Executive
Autostar Solutions, Inc., Woodworth, ND
August 2007 – Present

- Integrated local insurances into the global insurance programs.
 - Submitted documentation to insurers and resolved claims adhering to claims handling procedures.
 - Advised on insurance and risk financing to other departments and services of the local entity.
 - Identified trends in order to propose loss prevention and mitigation measures.
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Education:

Bachelor's Degree in Business
Fairleigh Dickinson University, Teaneck, NJ

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