
Insurance Producer Resume

Job Objective

Dedicated and hard-working Insurance Producer seeking position with organization that will allow me to utilize my skills to their fullest.

Highlights of Qualifications:

- Remarkable experience in producing and managing group sales life insurance
 - Outstanding knowledge of insurance sales
 - Good understanding of insurance practices
 - Familiarity with insurance carriers' products and personnel
 - Ability to complete and close commercial line insurance sales
 - Ability to pursue and close sales of new and existing commercial lines accounts
 - Ability to retain books and commercial line business
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Professional Experience:

Insurance Producer, April 2008 – Till Date
BBVA Compass, Holmes Beach, FL

- Facilitated in closing new accounts for the commercial line and retained the existing ones in the same business.
- Maintained the list of new business by preparing a list of existing clients and the target groups.
- Forecasted the annual producer sales plan and ensured that it is achieved every year.
- Organized the target group and made sales appointments to provide a quote to the individual.
- Coordinated with the client to forward all complaints and recommendations of service calls to the designated service personnel.
- Administered the claims made and resolved all service issues faced by the customer.

Insurance Producer, January 2004 – March 2008
Canon Recruiting Group, LLC, Holmes Beach, FL

- Maintained the existing accounts and provided quotes to them for various insurance companies.
 - Ensured that the service provided is of optimum standard by regularly coordinating with the clients, producers and associated staff.
 - Managed all the cold calls to the owners of various businesses to ensure that their personal insurance needs are met.
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Education:

Bachelor's Degree in Marketing, Grinnell College, Grinnell, IA

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