
Internet Sales Representative Resume

Job Objective

I would appreciate the opportunity to work for your company by filling the Internet Sales Representative position and putting my past experience to good use.

Highlights of Qualifications:

- Huge internet Sales experience
 - Wide knowledge and savvy for Internet media, including mobile technology
 - Ability to prospect and close new business opportunities
 - Ability to manage multiple sales cycles concurrently
 - Proven track record in develop new business and achieving sales goals
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Professional Experience:

Internet Sales Representative
Lashley Tractor Sales Inc, Maryland Heights MO
November 2006 – Present

- Conducted professional product presentations for clients and accompanied customers on vehicle test drives.
- Acquired customer contact and interest data from promising customers and updated LSMS.
- Followed up with prospective customers and nurtured relationships with current customers as well as regularly scheduled customer appointments.
- Managed product information, current sales pricing and manufacturer promotions.
- Coordinated in daily sales and training meetings.

Internet Sales Representative
Burdick Lexus, Maryland Heights MO
February 2001 – October 2006

- Marketed products and services and generated sales leads.
 - Advanced account penetration strategies.
 - Conducted territory campaigns with management assistance for new opportunities.
 - Aided as a team member on sales teams.
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Education:

Bachelor's Degree in Business
Springfield College, Springfield, MA

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